Agriculture and Natural Resource Programming in Talbot County

Shannon Dill
Extension Educator
University of Maryland Extension
Talbot County
Background

- BS – Agriculture Business, University of Wyoming
- MS – Agriculture Economics, University of Wyoming
- Began in Extension August 2001
  - Harford County 2001-2003
  - Talbot County 2003-present
Programming Initiatives

- Farm Business Management and Profitability
- Developing Small Farm and Agricultural Enterprises
- Others as Assigned
Farm Business Management and Profitability

- Grain Marketing
- Talbot County Corn Club
- Pesticide Education and IPM
- Nutrient Management
- Computers for Farm Businesses
  - Excel
  - Quickbooks
- Agriculture Education to non farm community
Developing Small Farm and Agricultural Enterprises

• Small Farm Education
• Beginning Farmer Education
• Women in Agriculture
• Annie’s Project
• Business Planning and Entrepreneurship
  o Business planning
  o Crop Budgets
• Farm Marketing
  o Digital Farming
Talbot County Corn Club

• Began in 1952
• Oldest consecutively running club in the US
Women in Ag

- [http://www.extension.umd.edu/womeninag](http://www.extension.umd.edu/womeninag)
- [http://www.extension.umd.edu/annies-project](http://www.extension.umd.edu/annies-project)

- Annie’s Project
  - Over 400 women
  - 5-8 sites a year
  - MD and DE

- Managing for Today & Tomorrow

- Women in Ag Conference
  - MD, DE and NJ
  - 175 participants annually

- Social media, webinars, tours
Beginning Farmer Success

- Increase the number of beginning farmers and acreage farmed by them
- Many partners
- Integrated approach
- Need assistance and content

This project was supported by the Beginning Farmer and Rancher Development Program of the National Institute of Food and Agriculture, USDA, Grant #2012-49400-19552. To find more resources and programs for beginning farmers and ranchers please visit www.Start2Farm.gov, a component of the Beginning Farmer and Rancher Development Program.
Others as Assigned

- County Government
- County Organizations
- Participation in Community Events
- Evaluation work – NM/IPM survey, Agronomy Meetings, Needs Assessment

- [www.extension.umd.edu/grainmarketing](http://www.extension.umd.edu/grainmarketing)
- Custom Rate Survey
  - 2015